# BLOOM EARLY LEARNING

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

LA FAYETTE & PLATH, LTD.

CERTIFIED PUBLIC ACCOUNTANTS

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FOR THE YEAR ENDED DECEMBER 31, 2020

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**LA FAYETTE & PLATH, LTD.**
CERTIFIED PUBLIC ACCOUNTANTS

6625 Lyndale Avenue South, Suite 516
Minneapolis, Minnesota 55423-2396
Phone 612-861-8366 Fax 612-861-8377

Partners:
Roy H. La Fayette, CPA, CGMA
Roger D. Plath, CPA, CIA

Staff Accountants:
William C. Brown, CPA, EA
Nathaniel P. Gasper
Carol S. Graves, CPA

# INDEPENDENT AUDITOR'S REPORT

To Board of Directors and Management of
Bloom Early Learning
17805 County Road 6
Minneapolis, MN 55447

We have audited the accompanying financial statements of Bloom Early Learning (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bloom Early Learning as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*LaFayette & Plath, Ltd.*

Richfield, MN 55423
March 26, 2021

BLOOM EARLY LEARNING

STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2020

| | | |
|---|---|---|
| **ASSETS** | | |
| **Current Assets** | | |
| Cash | $ | 493,566 |
| Program receivables, net | | 90,588 |
| Promises to give, net | | 42,635 |
| Prepaid expenses | | 5,206 |
| State grant receivable | | 4,068 |
| Total Current Assets | | 636,063 |
| **Other Assets** | | |
| Endowment - cash | | 46,345 |
| Total Other Assets | | 46,345 |
| **Equipment and Improvements** | | |
| Facility improvements | | 273,951 |
| Program equipment | | 80,809 |
| Less accumulated depreciation | | (111,409) |
| Total Equipment and Improvements | | 243,351 |
| TOTAL ASSETS | $ | 925,759 |
| **LIABILITIES AND NET ASSETS** | | |
| **Current Liabilities** | | |
| Deferred revenue | $ | 220,600 |
| Accrued expenses | | 31,520 |
| Accounts payable | | 15,550 |
| Total Current Liabilities | | 267,670 |
| **Net Assets** | | |
| Without donor restrictions: | | |
| Undesignated | | 531,369 |
| With donor restrictions: | | |
| Perpetual in nature | | 95,720 |
| Purpose/Time restrictions | | 31,000 |
| | | 126,720 |
| Total Net Assets | | 658,089 |
| TOTAL LIABILITIES AND NET ASSETS | $ | 925,759 |

See Accompanying Notes to Financial Statements.

BLOOM EARLY LEARNING

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2020

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---|---|---|
| Support and Revenue | | | |
| Support | | | |
| Contributions | $ 305,884 | $ 199,359 | $ 505,243 |
| In-kind | 16,730 | - | 16,730 |
| Grants | - | 104,814 | 104,814 |
| Total Support | 322,614 | 304,173 | 626,787 |
| Revenue | | | |
| Program service fees | | | |
| Tuition | 1,100,338 | - | 1,100,338 |
| Food program | 25,742 | - | 25,742 |
| Registration fees and other | 1,159 | - | 1,159 |
| Interest | 199 | - | 199 |
| Net assets released from restrictions: | 281,196 | (281,196) | - |
| Total Revenue | 1,408,634 | (281,196) | 1,127,438 |
| Total Support and Revenue | 1,731,248 | 22,977 | 1,754,225 |
| Expenses | | | |
| Program | 1,615,181 | - | 1,615,181 |
| Management and general | 89,884 | - | 89,884 |
| Fundraising | 124,630 | - | 124,630 |
| Total Expenses | 1,829,695 | - | 1,829,695 |
| (Decrease) in net assets | (98,447) | 22,977 | (75,470) |
| Net Assets, beginning of year | 629,816 | 131,743 | 761,559 |
| Prior Period Adjustment | - | (28,000) | (28,000) |
| Restated Net Assets, beginning of year | 629,816 | 103,743 | 733,559 |
| Net Assets, end of year | $ 531,369 | $ 126,720 | $ 658,089 |

See Accompanying Notes to Financial Statements.

BLOOM EARLY LEARNING

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2020

| | Program | Office and general | Fundraising | Total |
|---|---|---|---|---|
| Salaries and wages | $ 930,679 | $ 50,599 | $ 69,869 | $ 1,051,147 |
| Payroll taxes | 75,776 | 3,894 | 5,556 | 85,226 |
| Benefits | 130,032 | 7,669 | 8,103 | 145,804 |
| Scholarship | 236,593 | - | - | 236,593 |
| Program | 97,994 | 656 | 522 | 99,172 |
| Facility | 76,466 | 3,330 | 120 | 79,916 |
| Office and administrative | 27,286 | 11,808 | 18,494 | 57,588 |
| Depreciation | 29,087 | 147 | 147 | 29,381 |
| Special events | - | - | 21,271 | 21,271 |
| Insurance | 10,968 | 1,031 | 398 | 12,397 |
| Professional fees | 300 | 10,750 | 150 | 11,200 |
| Total | $ 1,615,181 | $ 89,884 | $ 124,630 | $ 1,829,695 |
| Percentage | 88% | 5% | 7% | 100% |

See Accompanying Notes to FInancial Statements.

# BLOOM EARLY LEARNING

## STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED DECEMBER 31, 2020

| | | |
|---|---|---|
| Cash flows from operating activities | | |
| Change in net assets | $ | (75,470) |
| Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities | | |
| Depreciation | | 29,381 |
| Allowance for doubtful accounts | | 600 |
| Receivables | | 20,668 |
| Prepaid expenses | | 2,675 |
| Accounts payable | | 10,625 |
| Cash for perpetual endowment | | (49,375) |
| Deferred revenue | | 220,600 |
| Accrued expenses | | (10,416) |
| Net cash provided by operating activities | | 149,288 |
| Cash flows from financing activities | | |
| Contributions for perpetual endowment | | 49,375 |
| Net cash provided by financing activities | | 49,375 |
| Increase in cash | | 198,663 |
| Cash, beginning of year | | 294,903 |
| Cash, end of year | $ | 493,566 |

See Accompanying Notes to Financial Statements.

## NOTE 1 - NATURE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

*Nature of Operations*

Bloom Early Learning (the Organization) passionately strives to break the cycle of poverty at the start through nurturing care and an exceptional early learning program. We prepare young children for success in school and enable their parents to pursue educational and employment opportunities. The Organization is located at two sites in Plymouth, Minnesota. Programs are designed to provide age-appropriate activities that emphasize individual development for children from 6-weeks to 5 years of age. The Organization began serving the community on July 1, 2000.

The Organization's main source of revenue comes from fees generated by its early learning program. Additional support comes from individual/corporate contributions and government agency/private foundation grants.

*Basis of Accounting*

The financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

*Promises to Give*

Promises to give represent unconditional commitments from foundations, corporations, and individuals. The Organization periodically reviews individual accounts, and as of December 31, 2020, Management has assessed that all of its "promises to give" are collectable and no allowance for uncollectible accounts for this group was deemed necessary.

*State Grant Receivables*

State grant receivable represent amounts due from the Minnesota Department of Education - Pathways II Early Learning Scholarships for tuition fees provided under the terms of the agreement. Management has determined that the receivable is fully collectable; therefore, no allowance for uncollectible accounts is considered necessary as of December 31, 2020.

*Program Receivables and Valuation Allowance*

Program receivables are stated at the amount management expects to collect from outstanding balances. Management provides for uncollectable amounts through a charge to activities and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to tuition fee receivables. Management recorded an estimated allowance for uncollectible accounts of $13,500 as of December 31, 2020.

*Concentration of Credit Risk*

The Organization maintains its cash in bank accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts and does not believe it is exposed to any significant custodial credit risk related to these accounts. As part of the Organization's liquidity management plan, it invests cash in excess of $250,000 into an Insured Cash Sweep (ICS) account. Credit risk associated with promises to give is considered to be limited due to the high historical collection rates and because substantial portions of the outstanding promises to give amounts are due from Board members, agencies and foundations, and individuals supportive of our mission.

*Equipment and Improvements*

Equipment and improvements are capitalized at cost or, if contributed, at fair market value on the date received. Depreciation is computed using the straight-line basis over the estimated useful life of the assets as follows:

- Facility improvements 5 - 15 years
- Program equipment 3 - 7 years

When equipment and improvements are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts. Any resulting gain or loss on disposal is recognized as income or expense at the time of retirement or disposal. Maintenance and repair expenditures are expensed as incurred. The Organization's policy is to capitalize assets with a cost greater than $1,500. Depreciation expense was $29,381 for the year ended December 31, 2020.

*Compensated Absences*

Employees who work 24 hours or more per week begin accruing paid time off after 90 days probation period after hire. The hours accrued are on a scale based on hours per week with a maximum of 40 hours that can be carried over to the subsequent year.

*Fair Value of Financial Instruments*

The carrying amount for substantially all assets and liabilities approximates fair value due to the immediate or short-term maturity of these financial instruments.

*Net Assets*

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net assets without donor restrictions*: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

*Net assets with donor restrictions*: Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. We report contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. We report contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

*Revenue and Revenue Recognition*

The Organization recognizes revenue from early learning tuition and fees as the services are provided. Goods and services provided in connection with early learning tuition and fees are recognized over the period of services.

*Revenue and Revenue Recognition - Continued*

The Organization recognizes contributions when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been met. Minnesota Department of Education grant (Pathways II) is conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Consequently, at December 31, 2020, conditional contributions approximating $10,932, of which no amounts had been received in advance, have not been recognized in the accompanying financial statements.

The Organization receives gifts in-kind, mainly free use of space at its site #2 location. In-kind revenue is recognized when the Organization has sufficient discretion over the use and disposition of the items to recognize a contribution in conformity with accounting principles generally accepted in the United States of America. Gifts in-kind received through donations are valued and recorded as revenue at their fair value at the time the contribution is received.

Donated services are recognized at fair value if the services meet the recognition criteria prescribed by generally accepted accounting principles which include a) requiring specialized skills; b) provided by someone with those skills; and c) would have to be purchased if they were not donated. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization to fulfill its purpose. The Organization received the support of approximately 60 volunteers for the year ended December 31, 2020.

*Advertising*

The Organization expenses advertising as incurred.

*Income Taxes*

The Organization is a non-profit organization exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes is included in the accompanying financial statements. For federal income tax purposes, the Organization's tax returns essentially remain open for possible examination for a period of three years after the respective filing deadlines of those returns.

*Functional Allocation of Expenses*

The costs of providing various program and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among program and supporting services benefited.

*Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

*Subsequent Events*

Subsequent to year end, the Organization continues to be impacted by the events of the COVID-19 pandemic. The Organization is closely monitoring its operations, liquidity and capital resources and is actively working to minimize the current and future impact of this profound situation. As of the date of issuance of the financial statements, the full impact to the Organization's financial position is not known.

During the year end December 31, 2020, the Organization applied for and was approved a $218,600 loan under the Paycheck Protection Program (PPP) created as part of the relief efforts related to COVID-19 and administered by the Small Business Administration. The loan accrues interest at 1%, but payments are not required to begin for 24 months after the funding of the loan. The Organization is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The loan is uncollateralized and is fully guaranteed by the Federal government. Subsequent to December 31, 2020, the Organization was informed that its PPP loan was 100% forgiven.

In May 2020, the Organization received net of $49,375 (after sale of donated stock) for its permanently restricted endowment fund. The net proceeds were maintained in its checking account until March 2021, when the amount was transferred into the designated endowment savings account.

Subsequent events have been evaluated through March 26, 2021, which is the date the financial statements were available to be issued.

*Endowment*

The Organization's endowment consists of one fund established for the purpose of supporting the Organization's programs and activities. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments (if any), are classified and reported based on the existence or absence of donor imposed restrictions.

Our Board of Directors has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the principal of the original gift as of the date of the contribution of the donor restricted endowment funds, unless there are explicit donor stipulations to the contrary. At December 31, 2020, there were no such donor stipulations. As a result of this interpretation, unless a donor specifies otherwise, the Organization will endeavor to preserve the principal amount of any donation to the endowment in perpetuity; provided, however, that a distribution of principal may be made to the Organization's general operating funds in the event that the Board of Directors determines by a 2/3 vote that (i) because of an emergency or other unforeseen circumstances, a distribution of principal from the endowment is reasonably necessary to allow the Organization to continue to provide programming and/or to avoid imminent harm to the Organization; and (ii) funds are not reasonably available from other sources for the intended purpose. The principal amount of a donation is the dollar amount of money at the time of contribution; provided that the Organization may, in its discretion, adjust the principal amount over time in order to preserve the purchasing power of a donor's initial donation. If a contribution of securities or other assets is made, the initial principal from the donation is the cash proceeds, net of commissions, taxes and other expenses from the sale of those assets.

Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

*Endowment - Continued*

As of December 31, 2020, Bloom had the following endowment net asset composition by type of fund:

| | Without Donor Restriciton | With Donor Restriciton | Total |
|---|---|---|---|
| Endowment at December 31, 2019 | $ - | $ 46,345 | $ 46,345 |
| Contributions | - | 49,375 | 49,375 |
| Endowment at December 31, 2020 | $ - | $ 95,720 | $ 95,720 |

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). Bloom has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2020, funds with original gift values of $95,720 which also had a fair value of $95,720 (cash) was reported in net assets with donor restrictions.

*Investment and Spending Policies*

Control over the investment or reinvestment of the amounts held in the endowment is exercised exclusively by the Organization, through the finance committee of the Board of Directors, in accordance with the requirements of UPMIFA. Stability of support to the Organization from the endowment and preservation of the purchasing power of the endowment's principal and income against inflationary pressures are the primary investment objectives. The Organization may from time to time make charges to the endowment in amounts reasonably calculated to reimburse the Organization's other funds or accounts from direct and indirect costs incurred in the administration of the endowment.

Income from funds held in the endowment are available for use as approved by the Board of Directors, subject to the limitations, if any, expressed by a donor. The amount of income available for use by the Organization is determined by the Board of Directors based on the factors set forth in the UPMIFA, including the preservation of the endowment, general economic conditions, and the expected total return from interest and dividend income as well as appreciation of investments. The Board of Directors may periodically determine a specified percentage of the endowment's market value that will be available for spending, which percentage may be increased or decreased by the Board of Directors from time to time.

Changes in Endowment net assets for the year ended December 31, 2020 are as follows:

| | Without Donor Restriction | With Donor Restriction | Total |
|---|---|---|---|
| Donor-restricted endowment funds Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor | $ - | $ 95,720 | $ 95,720 |
| | $ - | $ 95,720 | $ 95,720 |

NOTE 2 - LEASE OBLIGATIONS AND RELATED PARTIES

The Organization rents facility space from Messiah United Methodist Church (Site #1). The lease term is effective January 1, 2016 through December 31, 2020. The lease calls for monthly rent payments of $2,000. In 2019, the Organization opened a second site a few miles away at Plymouth Presbyterian Church (Site #2), in which a lease arrangement was entered into with Site #2. The lease term is effective February 2019 through February 2023, with free use of space (in-kind) and no required security deposit. However, the Organization is charged its percentage share of utility/usage type costs (as determined by PPC).

Total rent expense incurred by the Organization for 2020 was $39,768.

As of December 31, 2020, the current lease expired at Site #1 without a formal renewal and entered into a month-to-month agreement. Subsequent to December 31, 2020, a new lease was entered into with an effective date March 15, 2021 through December 14, 2026, which called for the elimination of cash rent and any future rent reimbursements by Site #1, and was exchanged for in-kind rent.

The following discloses the future minimum lease payments:

The organization also uses several pieces of Site #1 and Site #2 office equipment (which Bloom does not own) throughout the year. The two entities have set-up a system in which usage can be tracked by user. They will, from time-to-time, invoice the Organization for its use of the equipment, based on pre-established rates. Further, Messiah donates back to the Organization the rent paid, which amounted to $24,000 as of December 31, 2020. As noted above, starting April 1, 2021, this activity will be eliminated in exchange of in-kind transactions.

Several board members of the Organization donated a combined total of approximately $43,606 as of December 31, 2020 to support the mission of the Organization, for combined intentions to fund scholarships to families in need and fund the capital campaign.

NOTE 3 - BUSINESS CONCENTRATIONS

Substantially all of the Organization's revenue is derived from providing child care. Further, all of the Organization's clients are located near the location of the Organization. In addition, the Organization relies on local government childcare subsidies for certain families to reimburse the Organization for operating costs.

## NOTE 4 - SCHOLARSHIP PARTNERS

Years ago, the board of Bloom Early Learning along with the Wayzata School District and Interfaith Outreach & Community Partners (IOCP) established a joint initiative called Caring for Kids (CFK). CFK was formed to expand the availability of scholarships to low-income families and to make available high quality (nationally accredited) early childhood programs within the Wayzata School District. In 2011, CFK became an official program of IOCP, a 501(c)(3) non-profit organization. Bloom's Executive Director and a Board member serve on the CFK executive committee.

When CFK became a funded program under IOCP, the original three partners expanded CFK's services to include case management and family resources from IOCP, parenting education and support, plus early childhood special education services from the Wayzata School District. Early childhood care and education services as well as a demonstration site and coordination of the Quality Providers Network of accredited programs are also provided.

CFK raises scholarship funds from foundations through grant applications prepared by IOCP staff as well as through fundraising events and other activities. Families who need scholarships apply to a case worker at CFK, who assesses eligibility and provides information about the child care facilities within the network. Parents then visit and choose the program for their child. Bloom Early Learning is one of the choices. If Bloom Early Learning is chosen, CFK has guaranteed to fund all or a portion of the cost of such services. The child must attend and continue to qualify for the services. Based on the conditions of the guaranteed funding, no scholarship receivable from CFK is required. The Organization also alerts CFK when Organization scholarships are available to new children and families.

## NOTE 5 - PROMISES TO GIVE

Unconditional promises to give at December 31, 2020 are summarized as follows:

| | |
|---|---|
| Expected receipt of contribution in: | |
| 2021 | $ 42,635 |

## NOTE 6 - LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

| | |
|---|---|
| Cash | $ 539,911 |
| Program receivables, net | 90,588 |
| Promises to give, net | 42,635 |
| Prepaid expenses | 5,206 |
| State grant receivables | 4,068 |
| | 682,408 |
| Less | |
| Endowment net assets | (95,720) |
| Purpose restrictions | (9,000) |
| | (104,720) |
| Financial assets available to meet cash needs for general expenditures within one year | $ 577,688 |

As part of the Organization's liquidity management plan, it invests cash in excess of $250,000 into an Insured Cash Sweep (ICS) account.

## NOTE 7 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of donor-imposed contributions in cash and receivables and consist of the following as of December 31, 2020;

| | |
|---|---|
| Perpetual: | |
| Endowment | $ 95,720 |
| Purpose/Time: | $ 31,000 |
| | $ 126,720 |

## NOTE 8 - FUNCTIONALIZED EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include rent which is allocated on a square footage basis, human resource costs which are allocated on the basis of time and effort, and administrative type costs which are allocated on the basis of actual use.

NOTE 9 - IN-KIND

The Organization recognized contribution revenue for in-kind donations received at their estimated fair values for the following for the year ended December 31, 2020:

| | | |
|---|---|---|
| Rent at Site #2 | $ | 15,768 |
| Equipment and supplies for programming | | 962 |
| Total | $ | 16,730 |

NOTE 10 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In February 2016, the FASB issued ASU 2016-02, Leases, (Topic 842), which provides guidance for accounting for leases. The new guidance requires organizations to recognize the assets and liabilities for the rights and obligations created by leased assets, initially measured at the present value of the lease payments. The accounting guidance for lessors is largely unchanged. The ASU is effective for the Organization in 2022. It is to be adopted using a modified retrospective approach. The Organization is currently evaluating the impact that the adoption of this guidance will have on the Organization's financial statements.

NOTE 11 - DEFERRED REVENUE

The Organization was granted a $218,600 loan under the Paycheck Protection Program (PPP) administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the Federal government. The Organization is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The Organization has initially recorded the loan as deferred revenue and will record the forgiveness in accordance with guidance for conditional contributions when there is no longer a measurable performance or other barrier and a right to return of the PPP loan or when such conditions are explicitly waived. Proceeds from the loan are eligible for forgiveness if the Organization maintains employment levels during its 24-week covered period and uses the funds for certain payroll, rent, and utility expenses. No contribution revenue has been recorded for the year ended December 31, 2020. The Organization will be required to repay any remaining balance, plus interest accrued at 1% per annum in monthly payments beginning on October 5, 2022, if the PPP loan was not to be forgiven. As disclosed within the "Subsequent Events" footnote, the PPP loan was 100% forgiven in March 2021. In addition to the $218,600 recorded as deferred revenue, the Organization also recorded as deferred revenue, an additional $2,000 of funds received in 2020 for 2021, for a total of $220,600.

## NOTE 12 - PRIOR PERIOD ADJUSTMENT

The Organization received communication from an existing donor who had made a three-year capital campaign pledge in 2018. At about the time the Organization was hosting its 2019 annual gala event, this donor made contact with the Organizational representatives, and in summary, indicated they would like to make a matching 2019 gala donation. Shortly thereafter, funds were in fact received from the donor and the transaction was subsequently recorded as donation income in 2019 totaling $28,000. As time moved on into 2020, and management was in the process of reviewing its original capital campaign pledge donor list and the amount reported as still uncollected, management had identified this one particular donor as still having a sizable outstanding pledge remaining mid-2020 going back to 2019. Upon further communication between management and the donor, the donor indicated that they had given the funds to the Organization in 2019 as part of their gala matching pledge. Upon hearing this information, management realized the Organization mis-understood the donors' intent back in 2019; it was presumed that the 2019 gala match was an additional pledge, above and beyond the original capital campaign pledge from 2018. The impact of the mis-understanding was that $28,000 given to the Organization should have been applied against the donors' original pledge and not as additional donation income in 2019. To reverse out this error, a prior period adjustment was made against previously reported increase in net assets to properly restate to its correct balance; this had the same effect had the organization properly reduced the pledge receivable as of December 31, 2019 all along.